



Approaches: Coaching

*People will exceed
the targets they set
themselves*

Coaching is a very cost effective way of achieving significant results for individuals, teams and organisations

Our Coaching engagements are designed to enhance performance and harness talent. Support may be 1-1 or in small group sessions and covers a wide range of needs, including; helping participants transition into a new role, delivering greater capability in an existing role, or the provision of specific technical support.

As a key aspect of your talent management approaches, you will see greater people engagement, clearer purpose and direction with tangible improvement in results.

Benefits

Our tailored programmes will enable you to:

- ✓ Accelerate effective personal and team development
- ✓ Achieve outcome-focused results
- ✓ Deliver time-managed performance improvement
- ✓ Focus on the most important issues
- ✓ Embed transferable skills



What Matters Most?

Identifying and maintaining focus on What Matters Most to your organisation is a precursor of success



Absolutely delighted with the support provided by Investors in Excellence - the best bit of consultancy I have ever paid for.

Executive Director,
Housing sector



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g+ in @liE_Ltd

How we do this

Whenever possible, we will focus on your prioritised live issues, share good practice from other successful organisations and equip your people with practical and effective tools that can be used time and time again.

- ✓ Maximise high potential employee performance
- ✓ Utilise proven tools and techniques such as the GROW model
- ✓ Retain an independent view without emotional attachment
- ✓ Share things that work well in other areas
- ✓ Maintain the focus on measurable results

Outcomes

Outcomes are the fundamental evidence of whether improvement actions have succeeded. Our approaches enable you to put in place simple and effective measures to monitor consistently the results you are achieving.

- ✓ Improved personal, team and organisation wide effectiveness
- ✓ More decisive and effective problem solving
- ✓ Increased personal confidence, motivation and business contribution
- ✓ More time “on” rather than “in” your organisation
- ✓ Greater enjoyment at work with better work life balance



You provided a fresh impetus to help us move forward and to prioritise where we needed to make improvements. Your approach has also produced a more challenging and positive mindset in our management team.

This has delivered better results including major export growth, more engaging employee communications and much higher levels of new business appointments

Chairman,
Manufacturing sector



Could we help you? Contact our team on +44 (0)121 746 3150

What Matters Most?

Identify • Focus • Transform

Dedicated to helping you identify and understand the critical success factors of your organisation, maintain focus and ensure that all improvement actions deliver maximum benefits against What Matters Most to you.

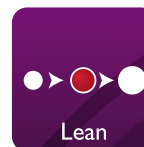


The IiE Standard

Leading • Resourcing • Delivering • Achieving

Our unique framework for improvement and assessment – and your roadmap to high performance.

Toolkit



Lean



Leadership



Six Sigma



Business Diagnostics



Process



Quality

Approaches



Coaching



Networking



Facilitation



Certification



Training



Resourcing